

# Qualifications & Guidelines



1. **Homeowners** only. Both People must be between the ages of **21-65**. Note- Mobile homes qualify only if located & affixed on their own property. (Don't cheat, we check public records!)

2. **Quality homes** that are **fully furnished**. No apartments, duplexes, or neglected homes. Homes must be in nice, liveable conditions (not under current reconstruction/remodel). Homes must have electric and running water. No hoarders, vans down by the river, RV's, empty houses or homes decorated with lawn furniture. No multi-family or "roommate" situations.

3. Marketing territory is within **100 miles** of Springfield, Missouri. Check for ineligible areas.

4. **Must be couples**. Married or living together and romantically involved. **Both must attend** and politely participate in show. **Rude or discourteous situations will not qualify as a showing**. Must be gainfully employed full-time or comfortably retired. Must not be under current layoff or unemployment within household. Must have verifiable legal income.

5. **No third party shows**. All referrals must be **family** or **personal friends**. They must not have seen a demo in the last 5 years or currently own a Rainbow that is less than 8 years old.

6. **No group shows**. Must be shown in the home they currently own and occupy. All demos must be full demos and all attachments must be shown.

7. Referrals must **speak**, fully **understand**, and **communicate in English**. Must be US citizens with Social Security numbers.

8. Rainbow reserves the right to **refuse** a show or **request a replacement** show if it **fails to meet any** of the above **qualifications**. Please make sure your shows are qualified before scheduling. **This is your responsibility.**

9. In the event Rainbow reschedules, you will receive **automatic credit** for that show, provided- and only if the number of reschedules on your end does not equal or exceed the number on our end, **and** the considered showing met the "qualified showing" standard. Auto credit will **only** be calculated upon the completion of all remaining shows on your program. In the event your auto credit ends up being run a different day, it still only counts as one showing, not two. Wait list shows do not qualify for this rule.

10. All demonstrations must be booked through Rainbow Office Customer Portal and not through the dealer. Any demonstration booked through the dealer will not count towards your program. Any questions or concerns with the program must be asked and answered through the office at support@setngo.net.

11. Any shows that do not meet the above qualifications will **ONLY** count if they result in a **NET sale**.

By signing below, I am stating that I fully understand the qualifications and guidelines as they apply to a referral and that any demo that does not meet the criteria above will not count towards my Set & Go Program.

Sign Here:

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Customer must complete 12 qualified shows\* within 180 days from the date of sale, with at least 2 of the shows resulting in a "1<sup>st</sup> line sale," and complete 6 of the 12 shows within 45 days from the date of sale to receive the bonus of \$2998 after the completion of the 12<sup>th</sup> qualified show. A 1<sup>st</sup> line sale is defined as a full-price Rainbow purchase (current model) that has been approved by the finance company with an A, B & C approval rating or paid for by cash, check, or credit card. A sale must be considered "1<sup>st</sup> line" to qualify for promotions of any kind. If any sale is financed as a 2<sup>nd</sup> line approval, no promotions of any kind will be paid. A 2<sup>nd</sup> line sale is defined as a full-price Rainbow purchase (current model) that has been approved by the finance company with an approval rating of G through Z. Customers that do not complete the first 6 shows within 45 days will have their promotional earnings reduced to \$1450. Customers that have financed their Rainbow will have funds forwarded to the finance company on their behalf to be applied to their account balance. All cash, check or credit card customers will receive a check. All payouts will be considered Promotional Giveaways and treated as such.

All promotions will be paid once Rainbow has been paid by the finance company and the finance company has received the first payment by the customer. Allow up to 8 weeks to process promotional checks. Promotion checks are only earned on 1<sup>st</sup> line sales and only when the date of the show and date of sale match.

If a customer fails to follow the guidelines of the program or Rainbow determines that they are being uncooperative, that customer will be ineligible to continue and will forfeit any and all commissions earned.

BY INITIALING, I AM STATING THAT I FULLY UNDERSTAND THE TERMS AND CONDITIONS OF THE PROMOTIONAL CHECKS AND COMPLETELY UNDERSTAND THE TERMS "1<sup>ST</sup> LINE SALE" AS DEFINED ABOVE.

I understand that the "Set & Go" program and the gift program are transactions separate and apart from the purchase of my Rainbow cleaning system and have no bearing on the validity of any "retail installment agreement" or other contract signed in the connection therewith. I fully understand that I am obligated to pay my monthly payments whether or not I earn the separate items offered by the special. I must honor the terms of my "retail installment agreement," if I choose to do the Set & Go Program, I understand the promotions earned will be forwarded to the finance company on my behalf

I am responsible for ALL sales taxes and interest (government taxes, sales tax, gift tax or any interest accrued.) If at any time this program is changed, I am not eligible to switch programs. If a gift offered is no longer available, it may be replaced with one of equal value. I understand that the "gift" program consists of extra accessories that may only be obtained through separate purchase or by completing the required shows. These attachments include but are not limited to Aquamate, Rainjet, Minijet, Rainbowmate, any fragrances/disinfectants, and/or supplies sold separately.

BY INITIALING, I AM STATING THAT I FULLY UNDERSTAND THAT WHETHER OR NOT I DECIDE TO PARTICIPATE IN THE "SET & GO" PROGRAM, IT IS MY RESPONSIBILITY TO PAY FOR MY RAINBOW SYSTEM

This agreement superseded any/all other agreements and constitutes the entire and only agreement between parties. Other than your original purchase of the Rainbow, which is your responsibility to pay.

By signing below, I am stating that I have read and fully understand all the information contained in this agreement and I have waived any and all rights to claim otherwise... at any point and time... ever!

Print Name: \_\_\_\_\_

Print Name: \_\_\_\_\_

Sign Here

Sign Here

**Date of Sale:** \_\_\_\_ / \_\_\_\_ / \_\_\_\_

**45 Day Incentive Exp:** \_\_\_\_ / \_\_\_\_ / \_\_\_\_

**180 Day Incentive:** \_\_\_\_ / \_\_\_\_ / \_\_\_\_